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AG News: Brought to you by American General Life Insurance Company, a member of AIG



Straight talk on IUL

Mark Peterson, CDO & EVP, AIG Financial Distributors, and other senior leaders recently promoted honest conversation about IULs and illustrations via LinkedIn. Check out Mark's post and the exciting new marketing piece he shares.

[IUL behind the numbers](#)



QUICK LINKS



Master Playbook location change!

Please update any bookmarks or instances of the Master Playbook link in your browsers, materials, and on your websites prior to April 30th, 2019. Access the new version via the button below.

[Visit now – save link](#)

100 is the new 80

Embracing longevity is top of mind for Americans, and our new “Plan for 100” brochure has 20+ share-worthy infostats and concepts to get those sales percolating.

[Snackable stats](#)



Not on Connex?

We are, and it's pretty cool. Remember, Connex is replacing our legacy producer portal (eStation) on April 30, 2019. No need to register, just use your existing eStation login.

aig.com/Connex

What's up with...

UNDERWRITING

Time-savers for Non-Medical UW

Take a minute to review the criteria and avoid unnecessary slow-downs.

[Bulletin 19-041](#)

Field Underwriting Guide (FUG) Update: Credit Report Requirement

FUG updated with minor underwriting and product changes, including Credit Report requirement.

[Bulletin 19-040](#)

INFORCE

Self-Service Inforce Illustrations: Getting Better All the Time

Systems were recently updated for self-service inforce illustrations on WinFlex Web. Run illustrations on your own schedule, run multiple scenarios, and make immediate adjustments!

[Self-Service Inforce Illustrations](#)

Important Information for Insureds Living in Iowa, Ohio, and Missouri

Systems were recently updated for self-service inforce illustrations on WinFlex Web. Run

illustrations on your own schedule, run multiple scenarios, and make immediate adjustments!
[Iowa Bulletin](#) - [Ohio Bulletin](#) - [Missouri Bulletin](#)

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